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methodology. It is an
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consulting, how works in the real world. All who want a deeper understanding of the way to create relationships that produce outcomes will value this book. To simply recommend it is an understatement. ”

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Humble Consulting:
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“Humble Consulting” is to approach customers with curiosity instead.

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Help Faster. By: Edgar
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03/10/2016

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in Complex and

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Organizations face

challenges today that

are too messy and

complicated for

consultants to simply

play doctor: run a few

tests, offer a neat

diagnosis of the

“ problem, ” and

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This book on consulting focuses on the softer consulting skill, at the personal level, hence the title -- Humble Consulting (HC). There is less on process and the mechanics of consulting, which most other consulting books spend

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Consulting: How to Provide Real Help Faster
much of their time (and also provide much useful information).

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"Humble Consulting is a fine blend of poetic writing and practical methodology. It is an intimate conversation about how service, in this case consulting,

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Consulting: How to Provide Real Help Faster - Ebook written by Edgar H.

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Organizations face

challenges today that

are too messy and

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play doctor: run a few tests, offer a neat diagnosis of the “problem,” and recommend a solution. Edgar Schein argues that consultants have to jettison the old idea of professional distance and work with their clients in a more personal way, emphasizing authentic openness, curiosity, and

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Edgar Schein argues
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and work with their
clients in a more
personal way,
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openness, curiosity, and
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"Humble Consulting
pulls the curtain back on
the pretense that the
vast majority of
consultants and
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put forward--that they
have 'the answer.' I plan

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on keeping a copy in my office to hand out to consultants as they continue to show up and ask that I tell them what keeps me up at night and they respond with the solution ...

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"In Humble Consulting,
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Schein shows us how to escape the limitations of a traditional consulting practice to vastly improve both the impact and the meaning of our work. This book is at once brilliant and incredibly practical."--Anthony L. Suchman, MD, MA, consultant, Relationship Centered Health Care

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